

# ENGINEERING NEWS

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## Asphalt manufacturer increases market share

Chanel Pringle | Features Reporter

**K**waZulu-Natal asphalt manufacturer and road-paving contracting company Brisk Asphalt Surfacing has signed a supply agreement with supplier of premix asphalt Much Asphalt that allows the company to increase its market share and tender on specific road-surfacing projects throughout South Africa, as a contractor and a subcontractor.

"This allows us to compete as main contractors using our paving expertise on certain projects. This is an alliance partnership with Much Asphalt, which allows us access to their various asphalt plants and technology throughout the country, thereby broadening our market base," says Brisk Asphalt Surfacing MD Raymond Deacon.

Moreover, the contractor amalgamated with two related businesses, Nyanga Roads and Hibiscus Asphalt in June this year.

This enables more efficient use of common resources throughout the companies, and streamlines administration and financial departments. Customers will also benefit from a single identifiable brand name, a single construction industry

development board, and an Empowerdex rating for smoother work procurement.

Brisk Asphalt Surfacing now controls six paving teams, two chip and spray teams, and two slurry teams. The former Nyanga Roads has been organised into a specialised emulsion-manufacturing company with supply and delivery, as well as direct spraying capabilities.

The contractor has undertaken a number of large contracts in recent months.

In August, it completed an R8-million road rehabilitation contract for the eThekweni metro that entailed the on-site rehabilitation of existing pavement layers into a new subgrade layer, followed by an 80-mm asphalt base course and then a 40-mm asphalt wearing course.

The contractor is also busy with another ongoing R20-million contract, with the eThekweni metro, for annual asphalt supply and delivery.

The contract includes the supply and paving of asphalt throughout the northern sector of the eThekweni district.